

400 Park Avenue
Suite 1510
New York, NY 10022
(212) 763-4600
www.churchillnet.com

SENIOR MANAGEMENT TEAM

KENNETH J. KENCEL
President & Chief Executive Officer
(212) 763-4610
kkencel@churchillnet.com

GEORGE F. KURTESON
*Senior Managing Director
Head of Middle Market Finance*
(212) 763-4622
gkurteson@churchillnet.com

**DURANT D. ("RANDY")
SCHWIMMER**
*Senior Managing Director
Head of Capital Markets*
(212) 763-4646
rschwimmer@churchillnet.com

DAVID A. HEILBRUNN
*Senior Managing Director
Head of Corporate Strategy &
Development*
(212) 763-4656
dheilbrunn@churchillnet.com

ALASTAIR G.C. MERRICK
*Chief Financial Officer &
Chief Administrative Officer*
(212) 763-4612
amerrick@churchillnet.com

HUGH WILDER
Managing Director- Chicago Office
(312) 237-1641
hwilder@churchillnet.com

CHRISTOPHER B. COX
*Managing Director
Head of Underwriting &
Portfolio Management*
(212) 763-4626
ccox@churchillnet.com

KEVIN C. DOOLEY
General Counsel
(612) 673-6708
kdooley@churchillnet.com

JOHN M. CASPARIAN
*Co-President
Director of Operations and
Administration*
Churchill Pacific Asset Management
(213) 489-5185
jcasparian@churchillpacific.net

STEPHEN J. AHEARN
*Co-President
Director of Research*
Churchill Pacific Asset Management
(213) 489-3626
sahearn@churchillpacific.net

KEVIN J. HICKAM
Co-President

**CHURCHILL FINANCIAL ANNOUNCES
ACQUISITION BY OLYMPUS PARTNERS**

Churchill Financial has announced that Olympus Partners, a leading Stamford, CT based private equity firm, has acquired the company. As part of the acquisition, Olympus has agreed to refinance existing indebtedness and invest additional capital to support the growth of Churchill's core middle market lending business.

"The opportunity to provide senior debt financing to solid middle market companies backed by top-tier private equity firms has never been more attractive than it is today" said Ken Kencel, President and CEO of Churchill Financial. "With banks and larger commercial finance companies constrained in their lending activities to growing middle market companies, we see an opportunity to aggressively build our business by providing funding to this underserved segment of the U.S. market."



Churchill Financial Group, headquartered in New York, is a leading commercial finance and asset management company. Churchill has two complementary businesses: Churchill Financial, which focuses on providing senior and one-stop financing to middle market companies, and Churchill Pacific, which manages portfolios of broadly syndicated senior loans and other fixed income funds. Churchill has over \$3.25 billion in assets under management and approximately \$1.25 billion of committed capital to support its senior lending activities. Churchill has offices in New York, Chicago, Minneapolis and Los Angeles.



**First Lien Senior Loans
Revolving Credit Facilities
"One Stop" Financing**



**Leveraged Loan Funds
Fixed Income Funds**

Churchill Financial is a leading senior cash flow lender to middle market companies backed by top-tier private equity firms. Churchill Financial has completed over 125 transactions (as both agent and participant) since its inception, representing over \$1.5 billion in commitments and has over \$500 million in current liquidity to support its senior lending activities. Our team of senior executives and professionals has decades of experience in all aspects of the middle market lending business including structuring, credit analysis, syndication and deal monitoring and oversight.

Churchill Pacific is a top performing manager of broadly syndicated loan funds and other fixed income funds for institutional clients throughout the U.S., with a 15+ year track record of top-tier performance. Churchill Pacific currently has approximately \$2 billion in assets under management spread across 5 leveraged loan funds.

A RELIABLE PROVIDER OF FINANCING FOR MIDDLE MARKET COMPANIES

Over the past several years, there has been a severe contraction in the number of banks and other lenders serving the financing needs of growing middle market companies, many of whom lack the financing options available to larger businesses. Churchill Financial has the capability to provide integrated one-stop financing solutions for growing companies—including revolving credit

Director of Portfolio Management
Churchill Pacific Asset Management
(213) 489-8072
khickam@churchillpacific.net

facilities, senior secured term loans, second lien loans and one-stop financing. Churchill Financial offers a streamlined approach to financing middle market companies with a responsive, fully integrated underwriting and approval process handled by senior professionals who have substantial experience in the middle market.

AN EXPERIENCED AND FOCUSED APPROACH

Churchill Financial's team includes many professionals you have worked with over the years. Our team has extensive experience in financing middle market companies. We understand the unique needs of these businesses. Financing in this market requires a personalized approach to deal structuring and execution. Our people have the judgment and experience to get the job done. By employing small dedicated deal teams, start to finish, we ensure the reliability and consistency you require to get your deals completed successfully. Our professionals understand the need for you to be able to count on us to deliver what we promise in a timely manner.

A FLEXIBLE AND RELIABLE LENDER

Success in the middle market requires a lender that can provide flexible capital solutions to meet the rapidly changing needs of growing companies. At Churchill Financial, we understand this requirement and have the capability to deliver a wide array of debt financing solutions. And because we are a lean organization staffed with highly experienced professionals, we have the ability to move quickly should your needs change. Our people are empowered to provide reliable, consistent feedback that avoids the centralized bureaucracies that exist in many larger firms.

A STRONG AND PATIENT FINANCING PARTNER

With over \$3.25 billion in assets under management and current liquidity in excess of \$500 million to support lending activity, we have the resources required to meet your debt financing needs. Unlike transitory market timers or one-off investors, we structure our debt financing to meet your needs, not our requirements—our permanent capital base enables us to think long term.

CHURCHILL FINANCIAL, LET US PARTNER WITH YOU

Now that we have told our story, it's our turn to listen. Let's talk soon about how we can help you meet your needs for an experienced, responsive and reliable middle market lender. We want to be the relationship lender of choice for your firm. Give us a call to learn more.

Please visit our website at www.churchillnet.com

[View the Press Release](#)

[Printable PDF](#)



The Churchill Financial Group, headquartered in New York, is a leading commercial finance and asset management company with over \$1.25 billion of committed capital to support its financing activities and over \$3.25 billion of assets under management.

Established February 2006 with the goal of building and developing a preeminent commercial finance business, Churchill Financial focuses on lending to and investing in middle market companies that are backed by leading private equity firms and other investors. Churchill Financial is comprised of two complementary operating businesses: Churchill Financial Middle Market Finance and Churchill Pacific Asset Management.

www.churchillnet.com

This email was sent to [email]. To ensure that you continue receiving our emails, please add us to your address book or safe list.

[manage](#) your preferences | [opt out](#) using TrueRemove™

Got this as a forward? [Sign up](#) to receive our future emails.